

62

KALMIA FARMS, Inc.

WHOLESALE NURSERYMEN

WHOLESALE PRICE LIST

FALL OF 1962

SPRING OF 1963



NATIONAL AGRICULTURAL LIBRARY
RECEIVED

AUG 24 1962

U. S. DEPARTMENT OF AGRICULTURE

Office and Nursery Farm #1
Bowie Mill Road
Derwood, Maryland
WAverly 6-0234

Greenhouses and Nursery Farm #2
Tridelphia Road
Brookeville, Maryland
ATlas 6-2201

K A L M I A F A R M S, Inc.

Wholesale Nurserymen

Office and Nursery Farm #1
Bowie Mill Road
Derwood, Maryland
WAverly 6-0234

Greenhouses and Nursery Farm #2
Tridelphia Road
Brookeville, Maryland
Atlas 6-2201

WHOLESALE PRICE LIST

Fall 1962

Spring 1963

OUR LOCATIONS: Farm #1 is in central Montgomery County on Bowie Mill Road. Bowie Mill Road extends from Route 108, one mile west of Olney (Intersection of Routes 108 and 97) to Route 115, three miles west of Norbeck (Intersection of Routes 115 and 97).

Farm #2 is in western Howard County on Tridelphia Road. Tridelphia Road extends from Route 32, one mile north of Clarksville (Intersection of Routes 32 and 108) to near Route 97 between Brookeville and Glenwood. Access to Route 97 from Tridelphia Road is by Roxbury Road for approximately one mile.

OUR BUSINESS: We are wholesale growers of ornamental nursery stock. We supply sizeable plant materials for immediate effect, as well as the younger more commonly planted materials. We sell wholesale only.

John Burton is normally at #1 farm, WA 6-0234. Carl Orndorff is normally at #1 farm during the early morning and at #2 farm during the middle of the day. Both call on the retail nursery and landscape trade and may not always be available. A telephone recording device is used at #1 farm at times when everyone is out of the office. Please leave your name, telephone number, and message, if you call while they are out. You will be called promptly on their return. Those in the Washington area and others too, may call Carl Orndorff evenings at his home in Kensington, Md., at 949-1570. Our business hours are 7 A.M. to 4 P.M., Monday through Friday.

Kalmia Farms is not affiliated with any other firms and has only two sales representatives, John Burton and Carl Orndorff. Kalmia Farms is a member of the Maryland Nurserymen's Association and the American Association of Nurserymen.

INDEX

Terms & Conditions of Sale	2-3
Coniferous Evergreens	4-9
Broadleaf Evergreens	10-12
Deciduous Shrubs	9 & 13
Flowering Trees	14-15
Shade & Ornamental Trees	16-18

TERMS AND CONDITIONS OF SALE

The prices published in this list cancel those in all previous lists. Prices are subject to market changes. We reserve the right to change these prices without notice.

TERMS: Prices are F. O. B. nurseries at Derwood, Md. or Brookeville, Md. To those of established credit with us or with satisfactory references, we extend our regular terms of 30 days net from date of delivery. 2% DISCOUNT for payment at time of delivery of stock.

QUANTITY PRICES AND DISCOUNTS: Since a large percentage of the plants purchased from us go directly to the planting jobs, quantity buying of many items is difficult. In order not to extremely penalize buyers, who must frequently buy at unit or ten prices, but who still maintain a reasonable volume; we have established seasonal quantity discounts as follows:

A 5% discount will be allowed on orders totaling \$1500.00 or more, purchased and delivered in a season and paid according to our terms.

A 10% discount will be allowed on orders totaling \$3000.00 or more, purchased and delivered in a season and paid according to our terms.

Our seasonal discount periods are as follows: Spring, all orders from January 1 to June 30. Fall, all orders from July 1 to December 31.

Earned seasonal discounts are computed at the end of each season and allowed in the form of a credit memorandum for future purchases or as a cash refund. All purchases considered in the computation of the discounts must be those invoiced at the current catalog prices. Clearance items or any items sold at less than catalog prices, are not considered in computing the seasonal discounts. Delivery charges are net and payable when stock is delivered.

DISCOUNTS ON WINTER ORDERS: Since we grow a good percentage of sizeable plant materials which may be transplanted in the winter unless extreme weather conditions exist; we offer the following discount:

On orders of \$500.00 or more, placed before December 15, which may be dug during December, January or February; we offer 10% discount or free delivery, plus April 1 billing, payable by May 1. Delivery must be accepted as soon as plant materials are dug. Should weather conditions be such that plants could not be dug by April 1, orders would be filled on our regular basis or may be canceled at that time should the purchaser desire.

Should two discounts apply, the purchaser may select the one most favorable to himself, but not both.

DIGGING PLANT MATERIALS: All plant materials are priced for and are dug B&B, unless stated otherwise in this price list.

TERMS AND CONDITIONS OF SALE

LOADING AND DELIVERY: We will load your truck with our labor and supply ample quantity of packing material without extra charge. We have equipment to load up to 3½' balls, which is available without extra charge. We can hire loading equipment locally for stock having over 3½' balls, if those calling for stock without winch or crane on their truck or those having shipment by motor carrier, so desire. This equipment is charged to purchaser at our cost.

Delivery will be made, if you desire, with a charge of 10% of order for delivery up to 50 miles, with a minimum delivery charge of \$25.00. For large orders or more distant deliveries, we can make arrangements with local motor carriers. Delivery and loading charges are net and due when stock is delivered. Delivery agent or driver will collect this charge when delivery is made to you.

CLAIMS: Orders are accepted subject to stock on hand and unsold. Orders are accepted with the understanding that these shall be void should injury befall the stock from flood, drought, fire, frost or any other causes beyond our control.

All shipments travel at the risk and cost of the purchaser.

While we exercise the greatest of care to have all goods true to name, we give no warrenty, expressed or implied, as to quality, description, productiveness or life of any stock we sell.

Errors, made by us, will be gladly corrected, but reports must be made promptly, in writing, within 5 days after receipt of stock.

We shall in no case, be liable for any sum greater than the amount originally received for such stock.

All orders are booked on the distinct understanding that the purchaser agrees to conditions of sales as stated above and no salesman or representative is authorized to alter these in any way, unless confirmed from our office in writing.

SPECIAL SELECTION: Stock especially selected at the nurseries, will be charged according to individual value, irrespective of catalog prices; but in no case shall the purchase price be less than 25% additional.

VISITING WITH CLIENTS: Our customers may bring clients to the nurseries, but must personally conduct their tours. Plant materials may be tagged, but orders must be placed for all tagged plant materials, the same day tagged. Tags will be honored only if we have an order for the plant materials in our office. A telephone call is advisable before coming to visit. Hours are 7 A.M. to 4 P.M., Monday through Friday.

CONIFEROUS EVERGREENS

CEDRUS	SIZE	1 - 9	10 - 49	50 or MORE
atlantica	4-5'	6.50		
Atlas Cedar	5-6'	10.50	9.50	
(from seed)	6-7'	13.50	12.00	
	7-8'	16.50	15.00	
	8-10'	22.50	21.00	
	10-12'	28.50		

atlantica glauca

Blue Atlas Cedar (grafts) A few plants in the 8' to 12' range.

CHAMAECYPARIS

lawsoniana glauca	10-12'	48.00		
Lawson's Blue False Cypress				

obtusa crippsi	2-2½'	4.00	3.65	
Cripps Golden Hinoki Cypress	2½-3'	5.00	4.50	
	3-3½'	6.00	5.50	5.25
	3½-4'	7.00	6.50	6.00
	4-5'	8.50	7.50	7.00
	5-6'	10.50	9.00	
	6-7'	12.50		

obtusa cyano viridis	15-18"	2.65	2.25	2.00
Blue Hinoki Cypress	18-24"	3.25	2.85	2.65
	24-30"	3.65	3.25	3.00
	30-36"	4.25		

obtusa gracilis compacta	10-12"	1.80	1.65	
Compact Slender Hinoki	12-15"	2.75	2.50	
Cypress	A few plants in the 3' to 6' range.			

obtusa gracilis nana	10-12"	2.75	2.50	
Dwarf Slender Hinoki Cypress	A few plants in the 2' to 4' range.			

pisifera plumosa	18-24"	2.35	2.00	1.65
Plume False Cypress	24-30"	3.00	2.65	2.35
	30-36"	3.50	3.00	2.75
	36-42"	4.00		

A few plants in the 8' to 12' range.

CRYPTOMERIA

japonica compacta	A very limited supply of these two trees in the 6' to 12' range. Request sizes and prices.			
japonica lobbi				

JUNIPERUS

chinensis hetzi	12-15"	1.80	1.65	1.45
Hetz's Blue Juniper	15-18"	2.25	2.00	1.80
	18-24"	2.85	2.65	2.35
	24-30"	3.75	3.25	2.85
	30-36"	4.25	3.65	3.35
	3-4'	6.00	5.50	
	4-5'	8.00	6.50	
	7-8'	18.50		
	8-10'	26.50		

CONIFEROUS EVERGREENS

JUNIPERUS (CONT.)	SIZE	1 - 9	10 - 49	50 or MORE
chinensis pfitzeriana	15-18"	2.25	2.00	1.80
Pfitzer Juniper	18-24"	2.85	2.65	2.35
	24-30"	3.75	3.25	2.85
	30-36"	4.25	3.65	3.35
	6-7'	16.00	14.50	
	7-8'	18.50	16.50	
	8-10'	26.50		
communis depressa aurea				
Golden Canadian Juniper	15-18"	2.00	1.80	1.65
	18-24"	2.65	2.35	2.15
	24-30"	3.35	3.00	2.65
horizontalis plumosa	18-24"	2.85	2.65	2.35
Andorra Juniper	24-30"	3.75	3.25	2.85
	30-36"	4.25	3.65	
excelsia stricta	7-8'	33.50		
Spiny Greek Juniper				
squamata meyeri	12-15"	2.25	2.00	1.80
Meyer's Blue Juniper	15-18"	2.85	2.65	2.35
	18-24"	3.75		
	24-30"	4.25		
sabina	18-24"	2.65	2.35	
Savin Juniper	24-30"	3.35		
virginiana glauca	8-10'	32.50		
	10-12'	38.50		
PICEA	15-18"	2.00	1.75	1.45
abies	18-24"	2.40	2.20	1.90
Norway Spruce	24-30"	3.00	2.75	2.45
	30-36"	3.50	3.20	
	36-42"	3.95		
A small supply of Norway Spruce from 9' to 14'. See note under Pines.				
glauca	15-18"	2.00	1.75	1.45
White or Canadian Spruce	18-24"	2.40	2.20	1.90
	24-30"	3.00	2.75	
	30-36"	3.50	3.15	
	36-42"	3.95	3.65	
	42-48"	4.25		
	4-5'	5.50		
	5-6'	7.00		
pungens	18-24"	2.50	2.25	2.00
Colorado Spruce	24-30"	3.25	2.85	2.65
	30-36"	4.00	3.75	3.45
	36-42"	5.25	4.65	4.35
	42-48"	6.85	6.50	5.35
	4-5'	9.00	8.25	7.65
	5-6'	11.50	10.25	8.85
	6-7'	14.50	13.25	
	7-8'	23.50		

CONIFEROUS EVERGREENS

PICEA (CONT.)	SIZE	1 - 9	10 - 49	50 or MORE
pungens glauca	18-24"	3.75	3.50	
Colorado Blue Spruce	24-30"	5.00	4.65	
(Selected "Shiners")	30-36"	7.00	6.50	
	36-42"	8.50	7.75	
	42-48"	10.50	9.50	
	4-5'	13.25		
	5-6'	22.50		
PINUS				
mugo mughus	10-12"	2.50	2.25	2.00
Mugo Pine	12-15"	3.25	3.00	2.75
	15-18"	3.75	3.50	
	18-24"	4.95		
nigra	24-30"	3.00	2.80	2.60
Austrian Pine	30-36"	4.00	3.75	3.50
	36-42"	5.00	4.65	4.35
	42-48"	6.00	5.40	5.00
resinosa	18-24"	2.40	2.20	2.00
Red or Norway Pine	24-30"	3.00	2.80	2.60
	30-36"	4.00	3.75	3.50
	36-42"	5.00	4.65	
strobilus	Same sizes and prices as Red Pine.			
Eastern White Pine				
sylvestris	24-30"	2.85	2.65	2.35
Scotch Pine	30-36"	3.85	3.65	3.35
	36-42"	4.75	4.50	4.15
	42-48"	5.65	5.25	4.85
	4-5'	6.75	6.25	5.65
	5-6'	7.50		

We have several lots of sizeable red, white and scotch pines and other coniferous evergreens (9' to 18') with heavy truck calipers. These are older trees which have been pruned to form dense heavy bodies. Therefore, the relationship of height to truck caliper is not normal; considering the large volume of foliage to be supported. These will require heavier balls when transplanted than younger lighter trees; especially when compared with trees used from reforestation plantings. Many of these were transplanted when 3' to 6' tall; therefore have above average root systems.

Being mindful of these facts, we are pricing these large evergreens on a truck caliper basis, similar to shade trees, as follows:

CALIPER	APPROX. BALL SIZE	1 - 9	10 or MORE
3-3½"	32-36"	42.50	38.50
3½-4 "	36-40"	57.50	52.00
4-4½"	40-44"	75.00	65.00
4½-5 "	44-48"	90.00	80.00
5-5½"	48-54"	105.00	95.00
5½-6 "	54-60"	120.00	105.00
6-6½"	60-66"	135.00	120.00
6½-7 "	66-72"	150.00	135.00

CONIFEROUS EVERGREENS

PSEUDOTSUGA	SIZE	1 - 9	10 - 49	50 or MORE
taxifolia Douglas Fir				
A small supply of Douglas Fir from 8' to 14'. See note under Pines.				
TAXUS				
baccata repandens	18-24"	6.50	6.00	
Spreading English Yew	24-30"	8.50	8.00	
	30-36"	13.50		
cuspidata (expansa)	10-12"	1.75	1.60	1.35
Spreading Japanese Yew	12-15"	2.00	1.85	1.65
	15-18"	2.85	2.65	2.35
	18-24"	3.85	3.50	3.25
	24-30"	5.50	5.00	4.65
	30-36"	7.00	6.50	6.00
	36-42"	8.50	7.50	
	42-48"	10.25	9.50	
	4-4½'	16.50	15.00	
	4½-5'	23.50		
	5-6'	32.50		
	6-7'	42.50	40.00	
	7-8'	48.50	45.00	
	8-9'	62.50		
	9-10'	77.50		
cuspidata fastigiata	5-6'	37.50	33.50	
Compact Upright Japanese Yew	6-7'	42.50		
Broad heavy dense plants.				
cuspidata nana	10-12"	3.00	2.65	2.25
Dwarf Japanese Yew	12-15"	4.00	3.65	3.35
	15-18"	4.75	4.40	4.00
	18-24"	6.75	6.35	6.00
	24-30"	11.50		
	30-36"	16.50		
cuspidata ovata	3½-4'	23.50		
Oval Japanese Yew	4-4½'	32.50		
Heavy dense, almost globular.	4½-5'	38.50		
cuspidata thayerae	18-24"	4.65	4.35	4.15
Thayer's Yew	24-30"	6.75	6.33	6.00
	30-36"	8.50	8.00	7.35
	36-42"	10.50	9.50	
media (spreading form)	Same sizes and prices as Thayer's Yew.			
A compact low spreader.				
media hatfieldi	18-24"	4.00	3.65	3.35
Hatfield's Upright Yew	24-30"	5.50	4.95	4.65
	30-36"	6.50	5.95	5.65
	36-42"	8.50	8.00	
	42-48"	13.50	12.00	
media Moon's columnaris	Same sizes and prices as Hatfield's Yew.			
Moon's Columnar Yew				

CONIFEROUS EVERGREENS

TAXUS (CONT.)	SIZE	1 - 9	10 - 49	50 or MORE
media hicksi	12-15"	1.85	1.65	1.45
Hick's Columnar Yew	15-18"	2.65	2.40	2.25
	18-24"	3.25	3.00	2.65
	24-30"	4.25	4.00	3.65
	30-36"	5.25	4.85	4.45
	36-42"	7.50	7.00	
	42-48"	12.50	11.50	
	4-4½'	16.50	15.00	
	4½-5'	18.50	16.50	
	5-6'	22.50	20.00	
	6-7'	32.50		
THUJA				
occidentalis	4-5'	4.75		
American Arbor Vitea	5-6'	6.00	5.35	5.00
	6-7'	7.50	6.50	
	7-8'	9.00		
	8-10'	13.50	12.00	
	10-12'	18.00		
occidentalis elegantissima	24-30"	3.15	2.85	2.50
Gold Tipped Columnar	30-36"	3.65	3.35	3.00
American Arbor Vitea	6-7'	9.50		
occidentalis hoveyi	24-30"	3.00	2.65	2.40
Hovey's Bee Hive	30-36"	4.00	3.65	3.25
American Arbor Vitea	5-6'	7.00		
occidentalis lutea	18-24"	2.65	2.35	2.15
George Peabody Golden	24-30"	3.15	2.85	2.50
American Arbor Vitea	6-7'	7.50	6.50	
	7-8'	9.50	8.50	
	8-10'	12.00	10.50	
occidentalis nigra	30-36"	3.25	2.85	2.50
Dark Green American	36-42"	4.25	3.75	3.35
Arbor Vitea	42-48"	4.75	4.25	3.85
	4-5'	5.35		
	8-9'	16.50	15.00	
	9-10'	18.50	16.50	
occidentalis pyramidalis	24-30"	2.85	2.45	2.20
Pyramidal American	30-36"	3.25	2.95	2.65
Arbor Vitea	36-42"	4.25	3.65	3.25
	42-48"	4.75	4.25	3.85
	4-5'	5.50	5.00	4.65
	5-6'	6.50	6.00	5.65
	6-7'	7.50	6.50	
occidentalis robusta	5-6'	8.75		
Ware's American Arbor Vitea	6-7'	10.50		
(Siberian Arbor Vitea)				
occidentalis woodwardi	10-12"	1.65	1.45	1.25
Woodward's Globe	12-15"	2.15	1.85	1.65
Arbor Vitea	15-18"	2.65	2.15	1.85
	18-24"	3.35	2.85	2.45
	24-30"	4.35	3.85	

CONIFEROUS EVERGREENS

TSUGA	SIZE	1 - 9	10 - 49	50 or MORE
canadensis	15-18"	2.00	1.80	1.60
Canadian Hemlock	18-24"	2.65	2.35	2.15
	24-30"	3.50	3.15	2.65
	30-36"	4.25	3.85	3.45
	36-42"	4.95	4.60	4.15
	42-48"	6.25	5.85	5.00
	4-5'	7.00	6.25	5.65
	5-6'	9.00	8.00	7.50
	8-10'	42.50		
	10-12'	65.00	60.00	
	12-14'	75.00		

The following coniferous evergreens are being grown at Kalmia Farms, but are not available in saleable sizes at this time.

Abies nordmanniana	Juniperus horiz. douglasi
Chamaecyparis filifera	Juniperus horiz. plumosa compacta
Chamaecyparis obtusa lycopodiodes	Picea pungens moerheimi
Juniperus chinensis columnaris glauca	Pinus aristata
Juniperus chinensis keteleeri	Pinus densiflora
Juniperus ch. pfitz. Nelson's compact	Pinus thunbergi
Juniperus ch. pfitz. steel blue	Thuja occid. little gem
Juniperus ch. sargentii glauca	Thuja occid. umbraculifera

ROOTED CUTTINGS

We do not merchandise lining-out stock, nor do we plan to do so in the future. However, our greenhouse propagating facilities are not being run to capacity and we can supply rooted cuttings on an advance order basis. This would be confined mostly to broadleaf evergreens and deciduous trees and shrubs during the summer growing season. Coniferous evergreens would be rooted mostly during the dormant winter season. Your inquiries are invited.

PRIVETS

LIGUSTRUM	B & B, heavy	12-15"	.75	.65	.50
lodense		15-18"	.90	.75	.60
Grown on wide spacing.		18-24"	1.35	1.20	1.00
		24-30"	1.80	1.50	1.25

Ligustrum lodense is a broad dense privet suitable for a low dense clipped hedge. It is semi-evergreen, holding foliage very late; often all winter under protected city conditions. It is inexpensive for hedges due to being planted on a wide spacing. Ligustrum lodense also has uses in the foundation planting due to the low broad semi-dwarf habit.

LIGUSTRUM	B & B, heavy	18-24"	.85	.75	.60
ovalifolium		2-3'	.95	.85	.70
Grown on wide spacing.		3-4'	1.20	1.00	.85

For larger B & B Ligustrum ovalifolium, see deciduous shrubs.

ovalifolium	B R, heavy	18-24"	.50	.25	.18
		2-3'	.60	.30	.24
		3-4'	.75	.40	.30

BROADLEAF EVERGREEN SHRUBS

Field grown, unless otherwise indicated. Cans are 1 gallon size.

ABELIA	SIZE	1 - 9	10 - 49	50 or MORE
grandiflora	15-18"	1.75	1.50	1.25
Glossy Abelia	18-24"	2.00	1.75	1.50
	24-30"	2.50	2.25	2.00
	30-36"	2.75	2.50	2.25
	36-42"	3.00	2.75	2.50
	42-48"	3.50	3.25	3.00

BERBERIS				
juliana	cans	1.25	1.00	.90
Wintergreen Barberry	12-15"	2.00	1.65	1.40
	15-18"	2.85	2.65	2.45
juliana nana				
Dwf. Wintergreen Barberry	18-24"	3.75	3.50	3.25

BUXUS				
suffruticosa	6-8"	1.00	.90	.75
English Boxwood	8-10"	1.50	1.20	1.00

We have a group of large English Boxwood available at Kalmia Farms #1. Sizes ranging from 4 to 7'. Your inquiry and inspection is invited.

COTONEASTER					
dammeri radicans	1 yr.	cans	1.25	1.00	.90
Bearberry Cotoneaster					
conspicua decora	1 yr.	cans	1.25	1.00	.90
horizontalis	1 yr.	cans	1.25	1.00	.90
Rock Spray	2 yr.	cans	1.75	1.65	1.35
repens	1 yr.	cans	1.25	1.00	.90
Low Cotoneaster	2 yr.	cans	1.75	1.65	1.35
salicifolia floccosa	1 yr.	cans	1.25	1.00	.90
Willow Leaf Cotoneaster					

ELAEAGNUS				
pungens fruitlandi	18-24"	2.25	2.00	1.80
Fragrant Elaeagnus	24-30"	2.75	2.50	2.25

EUONYMUS					
fortunei	1 yr.	pots	.75	.60	.45
Wintercreeper					
fortunei kewensis	1 yr.	pots	.75	.65	.50
Miniature Wintercreeper					
fortunei vegeta	2 yr.	cans	1.75	1.65	1.35
Evergreen Bittersweet					
japonica		12-15"	1.50	1.35	1.10
Evergreen Burning Bush		15-18"	1.85	1.65	1.40
		18-24"	2.25	2.00	1.80
		24-30"	2.75	2.50	

BROADLEAF EVERGREEN SHRUBS

EUONYMUS (CONT.)	SIZE	1 - 9	10 - 49	50 or MORE
japonica alba-variegata	10-12"	1.50	1.30	1.10
Silver Burning Bush	12-15"	1.85	1.65	1.40
	15-18"	2.25	2.00	1.80
	18-24"	2.75	2.50	2.25
	24-30"	4.00	3.65	
	30-36"	5.00	4.25	
japonica aureo-variegata	Same prices as japonica alba-var.			
Golden Burning Bush	Plants to 24".			
sieboldiana	12-15"	1.65	1.45	1.25
Siebold's Evergreen	15-18"	1.85	1.65	1.40
Euonymus	18-24"	2.25	2.00	1.80
	24-30"	4.00	3.65	3.35
	30-36"	5.00		

Siebold's Euonymus is more winter hardy than most leafy evergreen shrubs. It makes an excellent replacement for Ligustrum lucidum, the evergreen cherry laurels or Euonymus japonica in locations where these suffer winter damage. It is a rapid grower and heavy feeder, but will stand heavy pruning during the spring. Old plantings of Siebold's Euonymus may be retained at the same size for long periods, if fed and pruned properly. Siebold's Euonymus is reasonably shade tolerant.

Siebold's Euonymus is not believed susceptible to euonymus scale.
Sixteen years of trial plantings among infested plants of various Euonymus species has failed to produce an infested plant.

ILEX

cornuta burfordi	2 yr.	cans	1.65	1.50	1.35
Burford Chinese Holly					
crenata		12-15"	1.85	1.65	1.50
Japanese Holly		15-18"	2.65	2.35	2.15
		18-24"	3.50	3.25	3.00
		24-30"	4.50	4.00	
		30-36"	6.50		
crenata convexa		10-12"	1.85	1.65	1.50
Convex Leaf Holly		12-15"	2.65	2.35	2.15
		18-24"	4.25		
		24-30"	6.00		
crenata helleri	2 yr.	cans	1.75	1.65	1.35
Dwarf Japanese Holly					
crenata microphylla		10-12"	1.85	1.65	1.50
		12-15"	2.65	2.35	2.15
		24-30"	6.00		
		30-36"	8.50		
fosteri	2 yr.	cans	1.75	1.65	1.35
(L. cassine X I. opaca)					
pernyi	2 yr.	cans	1.75	1.65	1.35
Perny Chinese Holly					

BROADLEAF EVERGREEN SHRUBS

ILEX (CONT.)

We have a small supply of sizeable plants of Foster's, American and other misc. hollies. Your inquiries are invited.

LIGUSTRUM		SIZE	1 - 9	10 - 49	50 or MORE
lucidum	2 yr.	cans	1.25	1.10	.90
Glossy Privet		15-18"	1.85	1.65	1.50
		18-24"	2.25	2.00	1.80
		24-30"	3.00		

OSMANTHUS

ilicifolius		12-15"	1.85	1.65	1.50
Holly Osmanthus		15-18"	2.40	2.20	2.00

PYRACANTHA

coccinea lelandi	1 yr.	cans	1.25	1.00	.85
Orange Berried Fire-thorn	2 yr.	cans	1.75	1.60	1.35

coccinea lelandi	2 yr.	cans	1.75	1.60	1.35
Thornless form					

graberii	2 yr.	cans	1.75	1.60	1.35
Red Berried Firethorn					

SARCOCOCCO

hookeriana humilis	1 yr.	pots	--	.60	.45
--------------------	-------	------	----	-----	-----

STRANVESIA

daurica		4-5'	6.00	5.25	
		5-6'	7.50	6.50	
daurica undulata	2 yr.	cans	1.75	1.60	1.25

An excellent ground cover for bright sunny locations. Bright red firm berries in autumn and winter. A mature plant, free standing, is often 5 feet in diameter and only 15 inches tall in 6 to 8 years.

VIBURNUM

rhytidophyllum		18-24"	2.75	2.50	
		2-3'	3.50	3.25	2.75
		3-4'	4.50	4.00	
		5-6'	6.50		

Broadleaf evergreen shrubs being grown at Kalmia Farms, but not now available in saleable sizes:

Aucuba japonica	Ilex cornuta rotunda
Berberis tricanthophora	Ilex crenata (6 new dwarf or semi-dwarf hort. var.)
Berberis verruculosa	Ilex glabra
Buxus microphylla koreana	Ilex glabra compacta
Buxus sempervirens	Mahonia aquifolium
Cotoneaster adpressa praecox	Prunus laur. macrophylla
Cotoneaster wardii	Prunus laur. schipkaensis
Ilex aquifolium (5 hort. var.)	Prunus laur. zabeli
Ilex cornuta (2 tall hort. var.)	Viburnum rhytidophyllum willowood
Ilex ciliospinosa	

DECIDUOUS FLOWERING SHRUBS

Landscape sizes, dug B & B.

We have a sizeable amount of 2 to 4 year shrubs, mostly 3' - 4' and 4' - 5', for immediate landscape effect and screening. Dwarf and semi-dwarf shrubs of this age, but under 3', are included in this price group. These are priced as follows:

1 - 9, 2.25	10 - 49, 2.00	50 or more, 1.80
-------------	---------------	------------------

Also available are small groups of larger and older shrubs for heavy screening, priced as follows:

5' - 6'	1 - 9, 3.25	10 - 49, 3.00
6' - 7'	1 - 9, 3.75	10 - 49, 3.50
7' - 8'	1 - 9, 4.25	10 - 49, 4.00

Shrubs normally available, but not always in all sizes, are as follows:

Aronia arbutifolia brilliantissima	Philadelphus snowflake
Clethra alnifolia	Philadelphus virginialis
Calycanthus floridus	Rhodotypos kerroides
Cornus alba siberica	Salix discolor
Deutzia carnea (dwarf)	Salix gracilistyla
Deutzia gracilis (dwarf)	Spirea Anthony Waterer (dwarf)
Deutzia scabra, P.R.	Spirea prunifolia
Euonymus alatus	Spirea thunbergi
Exochorda grandiflora	Spirea van houtte
Forsythia lynnwood gold	Symphoricarpos chenaulti
Forsythia spectabilis	Syringa vulgaris
Hydrangea paniculata grandiflora	Viburnum betulifolia
Hibiscus ayriacus	Viburnum burkwoodi
Ilex verticillata	Viburnum carlesi
Lonicera tartarica rosea	Viburnum dilitatum
Lonicera zabeli	Viburnum lentago
Ligustrum lodense (dwarf)	Viburnum opulus
Ligustrum ovalifolium (wide spaced)	Viburnum setigerum
Ligustrum obt. regelianum	Viburnum tomentosum
Philadelphus coronarius	Weigelia rosea

Shrubs being grown at Kalmia Farms, but not now available in saleable sizes:

Chaenomeles lagenaria	Euonymus alatus compacta
Chaenomeles lagenaria crimson beauty	Viburnum chenaulti
Chaenomeles lagenaria nivalis	Viburnum juddi
Clethra alnifolia rosea	Viburnum sieboldi
Spirea japonica ovalifolium (dwarf)	Weigelia vaniceki

SYRINGA	SIZE	1 - 9	10 - 49	50 or MORE
Hybrid Db1. Fl. Lilac	18-24"	2.25	2.00	1.80
Adelaide Dunbar, Wine Red	2-3'	2.75	2.50	2.25
Edith Cavell, White	3-4'	3.25	3.00	2.75
Paul Thirion, Violet				
Pres. Grevy, Lt. Blue				

FLOWERING TREES

CORNUS	SIZE	1 - 9	10 - 49	50 or MORE
florida	2½-3'	2.85	2.65	2.35
White Flowering Dogwood	3-4'	3.50	3.20	2.85
	4-5'	4.50	4.00	3.65
	5-6'	7.00	6.25	5.35
	6-7'	8.25	7.50	
	7-8'	9.50	8.50	
	8-10'	12.00	10.50	9.50
	10-12'	19.50	17.50	15.50
florida alba plena	7-8'	11.50	10.00	
Double White Dogwood	8-10'	13.50	12.00	
florida rubra	2½-3'	3.75	3.35	
Red Flowering Dogwood	3-4'	4.75	4.35	
	8-9'	18.50	15.50	14.50
	9-10'	32.50	28.50	25.00
	10-12'	47.50	43.50	

Two-in-one flowering dogwood. Large sizes only. Same prices as red dogwood. Both colors grafted into same tree.

mas	4-5'	5.00	4.50	
Cornelian Cherry	5-6'	6.50	6.00	5.50
	6-7'	8.50	7.50	7.00
	7-8'	11.50	9.50	

kousa	2-3'	3.50	3.20	
Chinese or Kousa Dogwood				

CRATAEGUS

phaenopyrum (cordata)	3-4'	4.00	3.65	
Washington Hawthorn	4-5'	5.00	4.65	4.35
	5-6'	6.50	6.00	
	6-7'	10.50		
	7-8'	12.50		
	8-10'	17.50		
	10-12'	28.50		
	12-15'	48.00		

oxyacantha

English Hawthorn, 5-6', 6-7', 7-8', Same price as Washington Thorn.

oxyacantha pauli

Red English Hawthorn, 5-6', 6-7', Same price as Washington Hawthorn.

A small supply of misc. species of Hawthorn in large sizes. Same price as Washington Hawthorn.

HAMAMELIS

mollis	2-3'	2.85	2.50	
Chinese Witch Hazel	3-4'	3.75	3.25	
	4-5'	4.25	3.65	
	5-6'	5.50	4.75	4.25
	6-7'	6.50	5.50	

LABURNUM

vossi	8-10'	14.50		
Golden Chain Tree	10-12'	21.00		

KOELREUTERIA

paniculata	3-4'	3.25	3.00	
Golden Rain or Varnish Tree				

FLOWERING TREES

MAGNOLIA	SIZE	1 - 9	10 - 49	50 or MORE
soulangeana	4-5'	5.50	4.85	
Saucer Magnolia	5-6'	7.75	6.85	6.25
	6-7'	11.50	10.25	9.00
	7-8'	14.50	13.50	12.00
	8-10'	18.50	16.50	14.75

soulangeana nigra Same sizes and prices as Saucer Magnolia.

liliflora To 7'. Same prices as Saucer Magnolia.
Purple Lily Magnolia

stellata (heavy caliper)	4-5'	12.50		
Star Magnolia	5-6'	16.50		

MALUS

Flowering Crabapples	6-7'	6.50	5.50	4.85
	7-8'	7.50	6.50	6.00
	cal. 2-2½"	15.00	13.50	
	cal. 2½-3"	19.50	17.50	
	3-3½"	37.50	35.00	
	3½-4"	52.50	48.50	

Malus Varieties

Almey	Crimson, white center. Maroon fruits.	6-8'
Atrosanguinea	Deep rose. Dark red fruits.	2-4" cal.
Baccata	White. Yellow fruits.	6-8'
Eleyi	Purple red flowers. Dark red fruits.	6-8' 2-4"
Florabunda	Rose pink. Yellow to red fruits.	2-3" cal.
Hopa	Deep rose. Orange to red fruits.	6-8' 2-4"
Spectabilis	Medium rose. Greenish yellow fruits.	2-4" cal.

PHOTINIA

villosa	3-4'	3.85	3.65	3.35
Christmas Berry	Hawthorn like in form, flower and fruit.			

PRUNUS

serrulata kwanzan	2-2½"	15.00	13.50	12.50
Rose pink dbl. fl. cherry	2½-3"	19.50	17.50	16.50

A limited supply of 2 to 4" caliper flowering cherries in standard and weeping varieties. Same prices as Kwanzan cherry or crabapples.

STEWARTIA

koreana	2-3'	3.50	3.25	3.00
Korean Stewartia				
pseudo-camellia	3-4'	4.50	4.25	
Japanese Stewartia	4-5'	5.50	4.75	4.25

Single camellia type white flowers in mid-summer. Winter hardy.

Flowering trees being grown at Kalmia Farms, but not now available in saleable sizes.

Amelanchier canadensis
Cercis chinensis
Crataegus coccinea
Halesia monticola
Magnolia virginiana

Oxydendrum arboreum
Photinia arbutifolia
Sorbus aucuparia
Styrax japonica
Viburnum prunifolium

SHADE & ORNAMENTAL TREES

All trees are dug balled and burlapped (B & B), unless marked bare root (B & B).

ACER	SIZE	1 - 9	10 - 49	50 or MORE
palmatum	36-42"	22.50	20.00	
Bloodleaf Japanese Maple	42-48"	38.50	35.00	
	4-5'	55.00	50.00	
	5-6'	70.00	65.00	
	6-7'	90.00		
platanoides	1-1½"	8.50	7.75	7.00
Norway Maple	1½-1½"	10.50	9.00	
	1½-13/4"	12.00	10.50	
	1 3/4-2"	13.50	12.00	
	2-2½"	21.00	19.50	18.00
	2½-3"	27.50	25.00	23.50
	3-3½"	42.50	40.00	37.50
	3½-4"	57.50	52.50	
	4-4½"	75.00	70.00	
	4½-5"	90.00		
	5-6"	120.00		

platanoides columnare				
Columnar Norway Maple	6-8'	8.50	7.50	
	2-2½"	27.50	25.00	
	2½-3"	32.50		

A small lot of larger trees in assorted sizes. Please inquire.

platanoides schwedleri
Schwedler Red Leaf Norway Maple
2" to 4" caliper sizes available. Same prices as Norway maples.

platanoides schwedleri nigra	6-8'	8.50	7.50	
Crimson King Maple	1½-1½"	10.50	9.00	
	1½-13/4"	12.50	11.00	
	13/4-2"	16.50	15.00	
	2-2½"	24.00		
	2½-3"	32.00		

rubrum				
Red or Scarlet Maple	1½-13/4"	9.00	8.00	
	1 3/4-2"	12.50	11.50	
	2-2½"	17.50		
	4-4½"	67.50		
	4½-5"	80.00		
	5-6"	110.00		

saccharinum	4-5"	60.00	55.00	
Silver Maple	5-6"	85.00		

saccharum	1-1½"	8.50	7.75	7.00
Sugar Maple	1½-1½"	10.50	9.00	8.00
	1½-13/4"	12.00	10.50	9.00
	1 3/4-2"	13.50	12.00	10.50
	2-2½"	21.00		
	2½-3"	27.50	25.00	
	3-3½"	42.50	40.00	
	3½-4"	57.50		

SHADE & ORNAMENTAL TREES

BETULA	SIZE	1 - 9	10 - 49	50 or MORE
pendula (alba)	1 3/4-2"	11.50	10.50	
European White	2-2½"	17.50	16.00	
	2½-3"	22.50	21.00	
	3-3½"	37.50		
	3½-4"	52.50		
	4-5"	72.50		
	5-6"	95.00		
pendula gracilis (laciniata)				
Cut Leaf European	2½-3"	24.00	22.50	
White Birch	3-3½"	40.00		
	3½-4"	56.00		
	4-5"	82.00		
populifolia	1-1¼"	6.75		
Northern White Birch	1¼-1½"	8.25		
	1½-2"	11.50		
CARPINUS				
betulus	2-3'	3.50	3.00	2.75
European Hornbeam				
caroliniana	3-4'	4.25	3.75	3.50
American Hornbeam	4-5'	6.50	5.75	5.25
FAGUS				
sylvatica	2-2½"	24.00		
European Beech				
sylvatica purpurea	1 3/4-2"	28.50		
Purple European Beech	2-2½"	36.00		
	2½-3"	55.00		
	3-3½"	75.00		
	3½-4"	95.00		
FRAXINUS				
americana	1½-1 3/4	8.50	7.50	6.85
White Ash	1 3/4-2"	10.50	9.50	8.75
	2-2½"	15.50	13.75	12.75
GLEDITSIA				
triacanthos inmeris	6-8'	6.50	5.75	4.85
Thornless Honey-locust	1-1¼"	7.50	6.75	6.00
	1¼-1½"	9.50	8.50	
	1 3/4-2"	12.50		
	2-2½"	17.50	16.00	
	2½-3"	22.50	21.00	
	3-3½"	37.50	35.00	
triacanthos inmeris moraine	1-1¼"	9.50	7.75	7.00
Moraine Honey-locust	1¼-1½"	12.50	10.50	9.75
	1½-1 3/4	16.00	13.50	11.00
	1 3/4-2"	18.00	15.50	14.00
	2-2½"	22.50		
	2½-3"	32.00		
	3-3½"	43.50		
triacanthos inmeris sunburst	1-1¼"	12.50	11.50	
Sunburst Honey-locust	1¼-1½"	16.00	13.50	
LIQUIDAMBER				
styraciflua	1½-2"	16.50		
Steet Gum				

SHADE & ORNAMENTAL TREES

LARIX	SIZE	1 - 9	10 - 49	50 or MORE
decidua	5-6'	6.50	6.00	
Larch	6-8'	9.00	8.00	
	8-10'	11.50	10.50	
	10-12'	16.50	15.00	
LIRIODENDRON				
tulipifera	2-2½"	16.50		
	2½-3"	21.50		
	3-3½"	33.50		
PHELLODENDRON				
amurense	6-8'	8.50	7.50	
Amur Corktree	8-10'	10.50	9.00	
PLATANUS				
acerifolia	2½-3"	22.50	21.00	
London Plane Tree	3-3½"	37.50	35.00	
	3½-4"	52.50	47.50	
	4-5"	65.00		
	5-6"	85.00		
POPULUS				
nigra italica	B. R. 12-15'	5.50	5.00	
Lombardy Poplar	B & B 12-15'	10.00	9.00	
QUERCUS				
borealis	1¼-1½"	10.50	9.00	
Northern Red Oak	1½-1 3/4"	12.00	10.50	
	1 3/4-2"	13.50	12.00	
	2-2½"	21.00		
coccinea	2-2½"	21.00		
Scarlet Oak	2½-3"	27.50	25.00	
	3-3½"	42.50		
palustris	1¼-1½"	10.50	9.00	
Pin Oak	1½-1 3/4"	12.00	10.50	
	1 3/4-2"	13.50	12.00	
phellos	1¼-1½"	10.50	9.00	
Willow Oak	1½-1 3/4"	12.00	10.50	
	1 3/4-2"	13.50	12.00	
	2-2½"	21.00		

A small lot of the above Oaks in larger sizes, 3" to 6" caliper. Same prices as Norway Maples. Please inquire.

TILIA				
americana	2½-3"	22.50		
American Linden				
cordata	1-1½"	7.00	6.25	5.50
	1¼-1½"	9.75	8.50	7.50
	1½-1 3/4"	12.00	10.50	9.00
	1 3/4-2"	13.50	12.00	10.50

ULMUS americana

A large supply of American Elms, 2" to 10" caliper. Prices are 75% of Norway Maple.

